

## How to write a capabilities statement for Kroger:

The following information is important to include in your company's Capability Statement:

## **MUST HAVES:**

- Company Name
- Description of the company
- Core Capabilities
- Product Description
  - o UPCs
  - How is it packed
  - Where are your Manufacturing facilities located
  - Pack sizes
  - Capacity
- Who are you currently supplying
- What makes your company unique vs. your competition
- Method of distribution
  - o Distributor
  - o DSD
  - Direct to Warehouse
- Certifications
  - Example GFSI
- Local, National Companies you do business with
- NAICS Codes
- · General Company information, including
  - o Registered company name
  - o DBA
  - Year of incorporation
  - State of incorporation
  - Corporation type
  - o D-U-N-S Number
- Contact information

## Tips

- Visually appealing
- 1 2 pages
- Use bullets, simple tables, highlighted sections for readability